

# Organizational Systems Engineering & Renewable Energy

George W. L. Sousa, PhD



# Introduction

## George W. L. Sousa

- ✓ INCOSE Ambassador in Brasil
- ✓ PhD, **Industrial & Systems Engineering** (VIRGINIA TECH, 2004)
- ✓ MS, Production Engineering (USP São Carlos, 1999)
- ✓ Production Engineer (USP São Carlos, 1997)
- ✓ Founder and CEO at **Engeflux Engenharia de Sistemas** Ltda
- ✓ Founder and Vice President at Enerflux Agroenergia Ltda
- ✓ Business Development Director at Fertilizantes Aliança Ltda
- ✓ Invited Professor, Production Engineering PUCGOIÁS



# What is an organization?

Organizations appear when  
individuals unite in search for a  
purpose

# Why we need high performance organizations?



# Why we need high performance organizations?

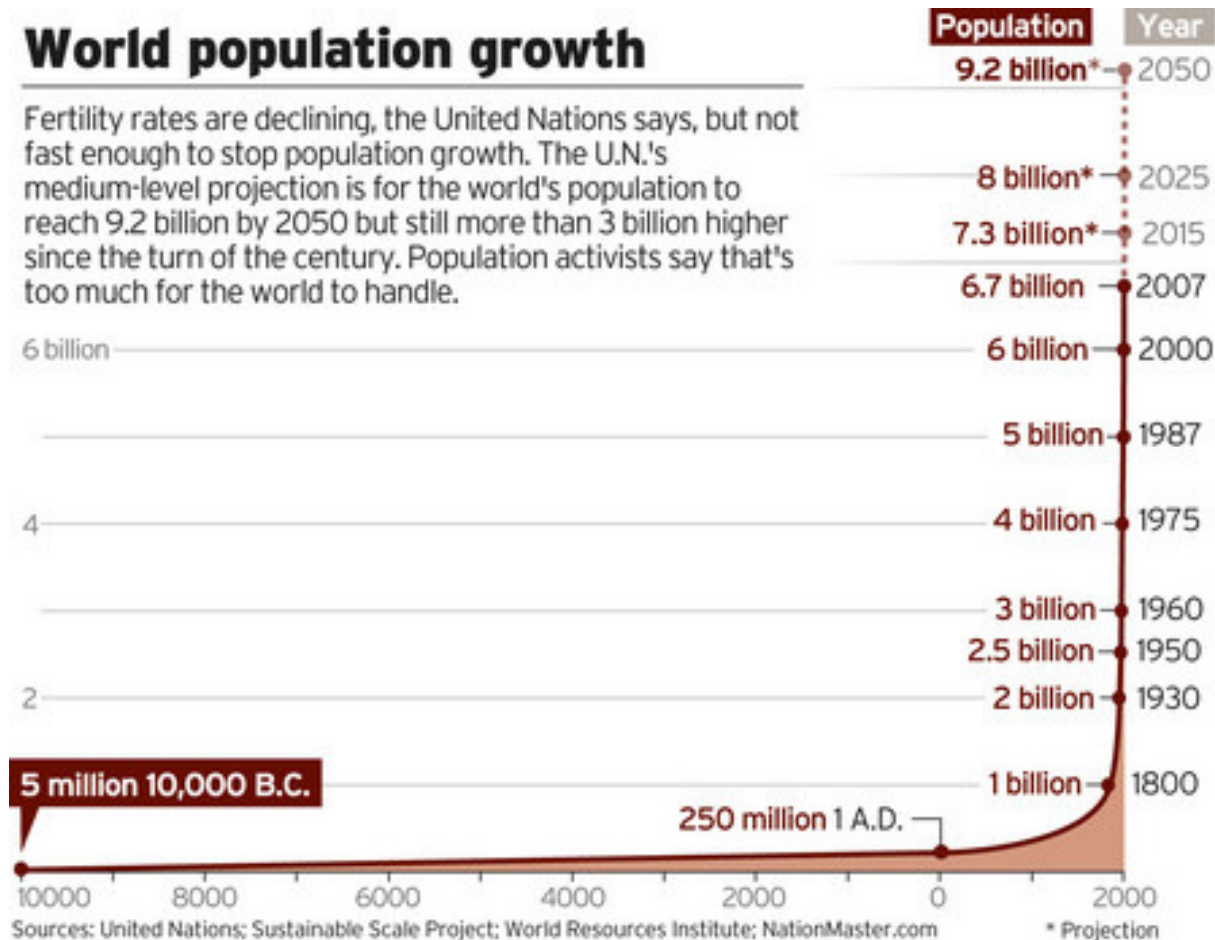


Increasing sophistication of performance criteria from stakeholders

# Why we need high performance organizations?

## World population growth

Fertility rates are declining, the United Nations says, but not fast enough to stop population growth. The U.N.'s medium-level projection is for the world's population to reach 9.2 billion by 2050 but still more than 3 billion higher since the turn of the century. Population activists say that's too much for the world to handle.



## population growth & industrial revolution

# Why we need high performance organizations?



the world needs more energy

# Why we need high performance organizations?



all types of energy



# Why we need high performance organizations?



and more food

# Why we need high performance organizations?



and more water

# Why we need high performance organizations?



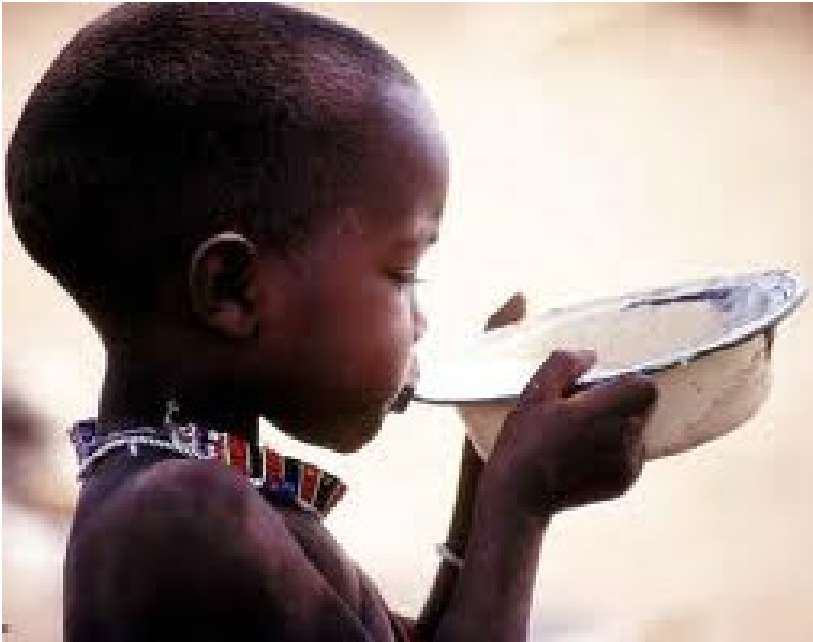
...in a context of increasing integration and complexity

# Why we need high performance organizations?



insatisfaction

# Why we need high performance organizations?



hunger

# Why we need high performance organizations?



thirst

# Why we need high performance organizations?



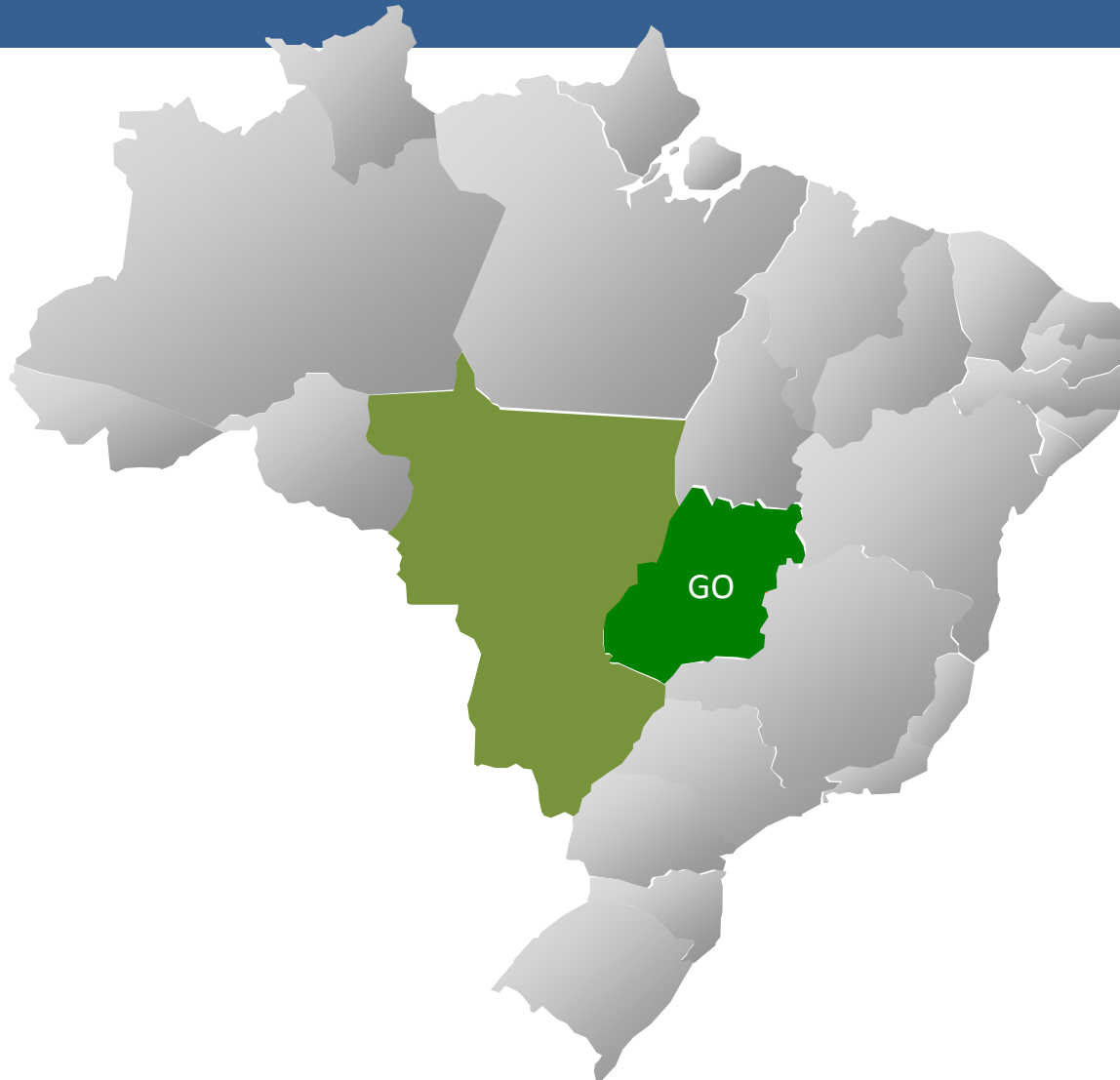
dispute for energy and other scarce resources

# Brazil Role

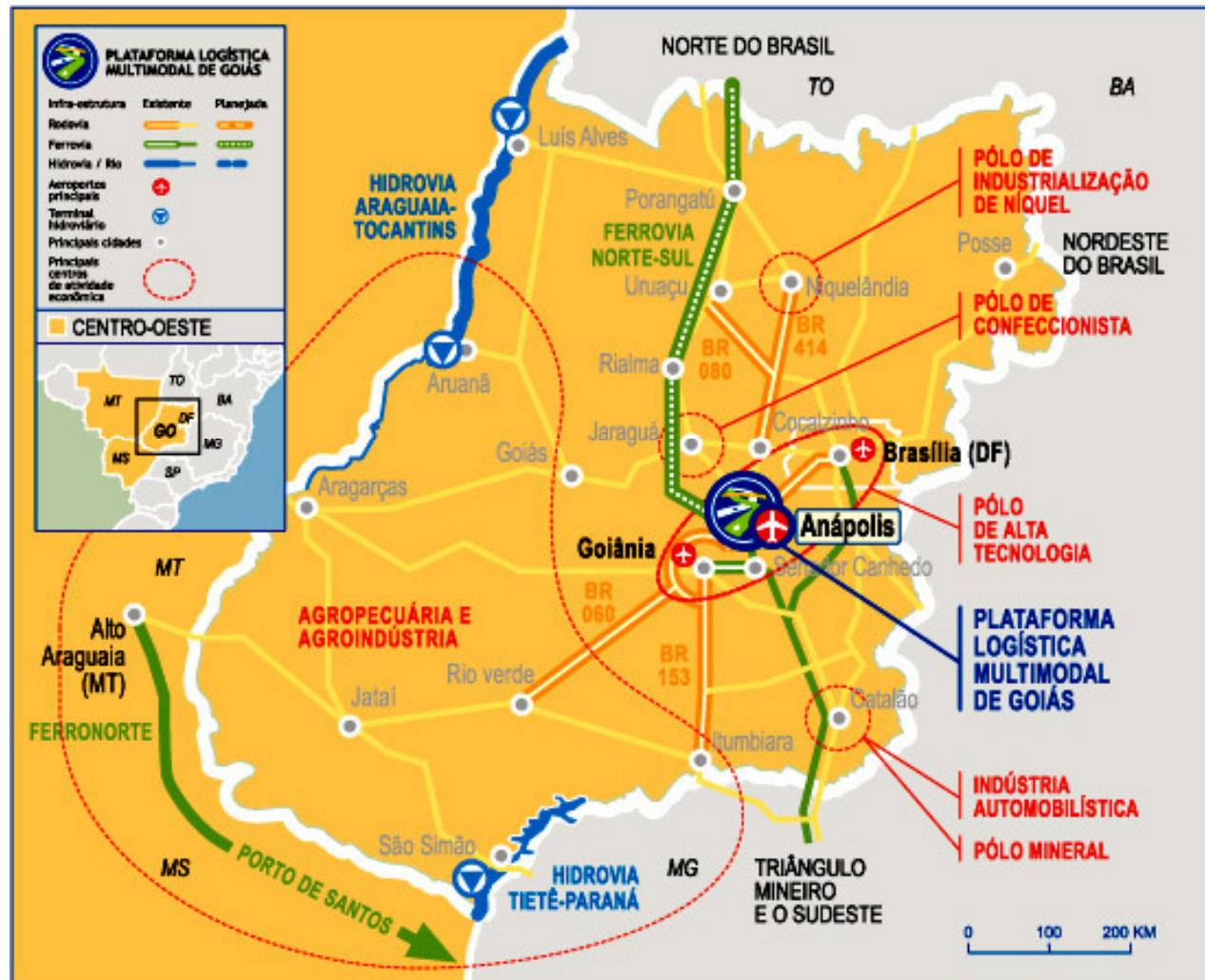




# BRAZIL | MIDWEST | GOIÁS



# BRAZIL | MIDWEST | GOIÁS



Source: Goiás Multimodal Logistic Platform. <http://www.plataformalogistica.go.gov.br/plataforma/4.htm> Accessed in 12/04/2011.

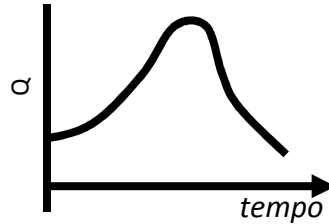
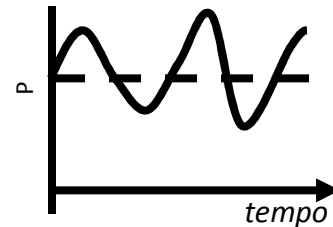
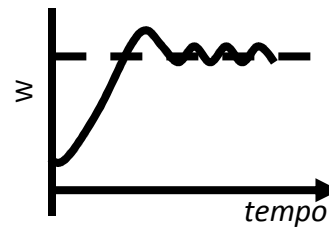
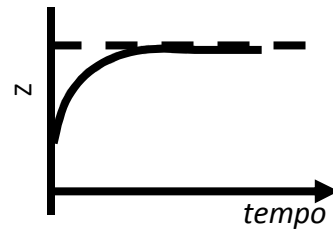
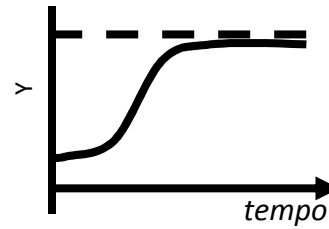
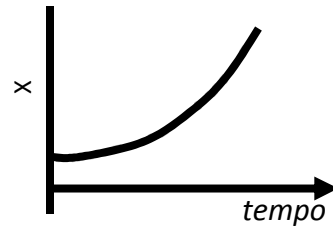
# BRAZIL | MIDWEST | GOIÁS

In order to deal with these  
challenges we need to learn how to  
better engineer systems

# What does it mean to engineer an organizational system?

## **SYSTEM PERFORMANCE & SYSTEM STRUCTURE**

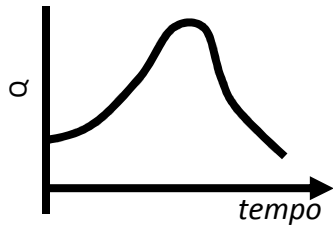
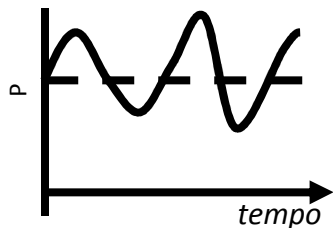
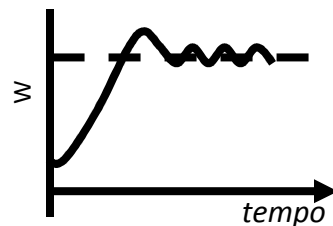
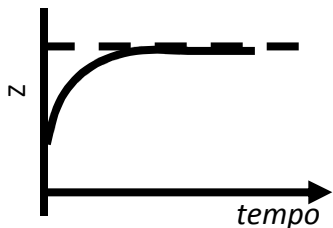
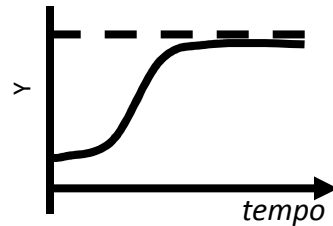
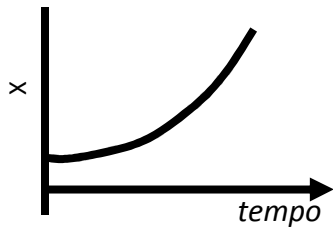
# What is performance?



# What is structure?

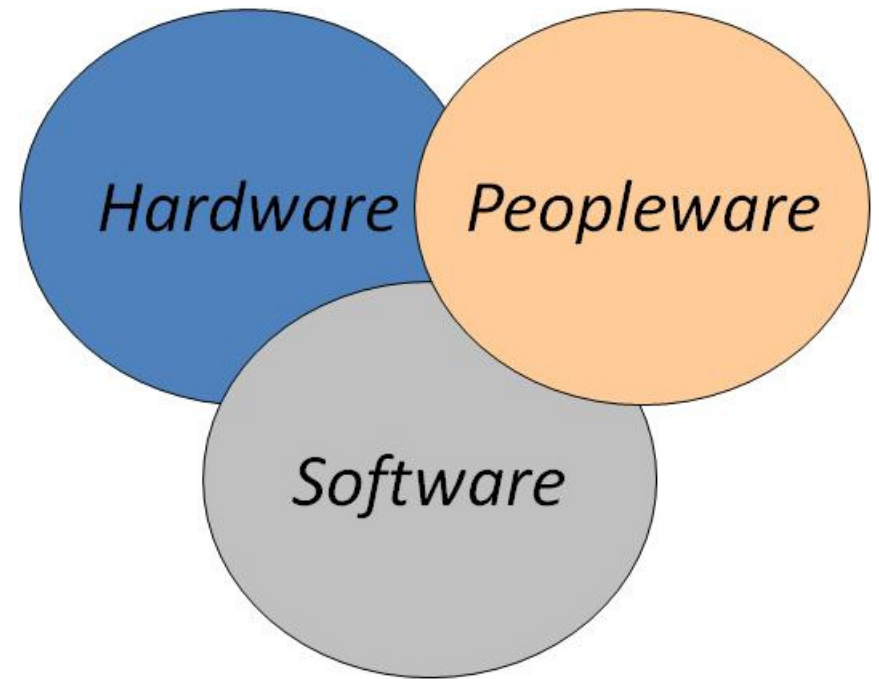
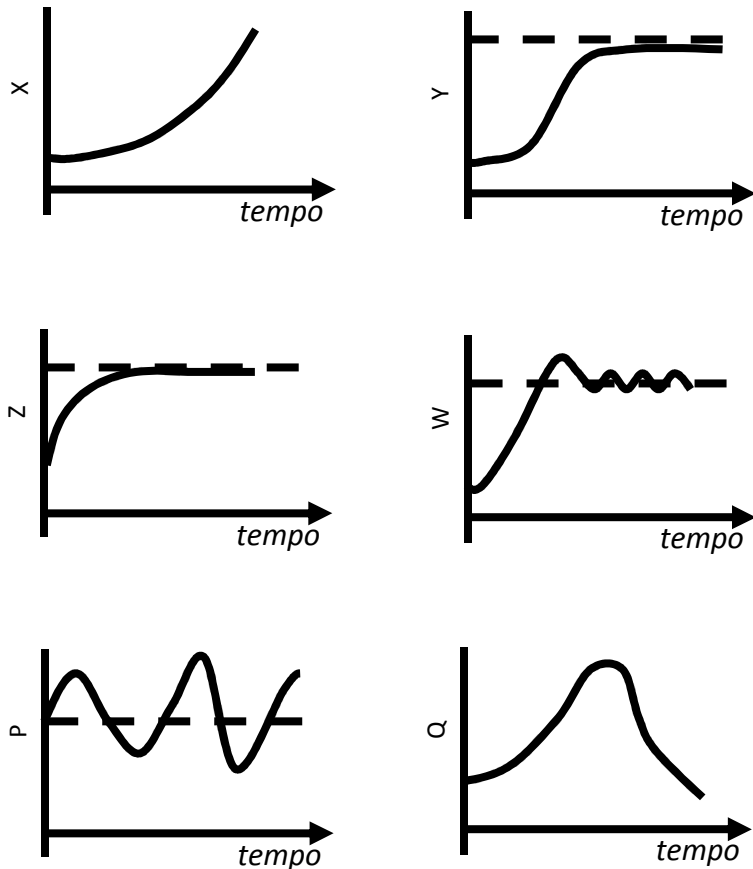
people  
Materials  
software      **resources**  
INFORMATION  
energy  
EQUIPMENT  
**Processes**

# Performance = F (Structure)



people  
Materials  
software resources  
INFORMATION  
energy  
EQUIPMENT  
**Processes**

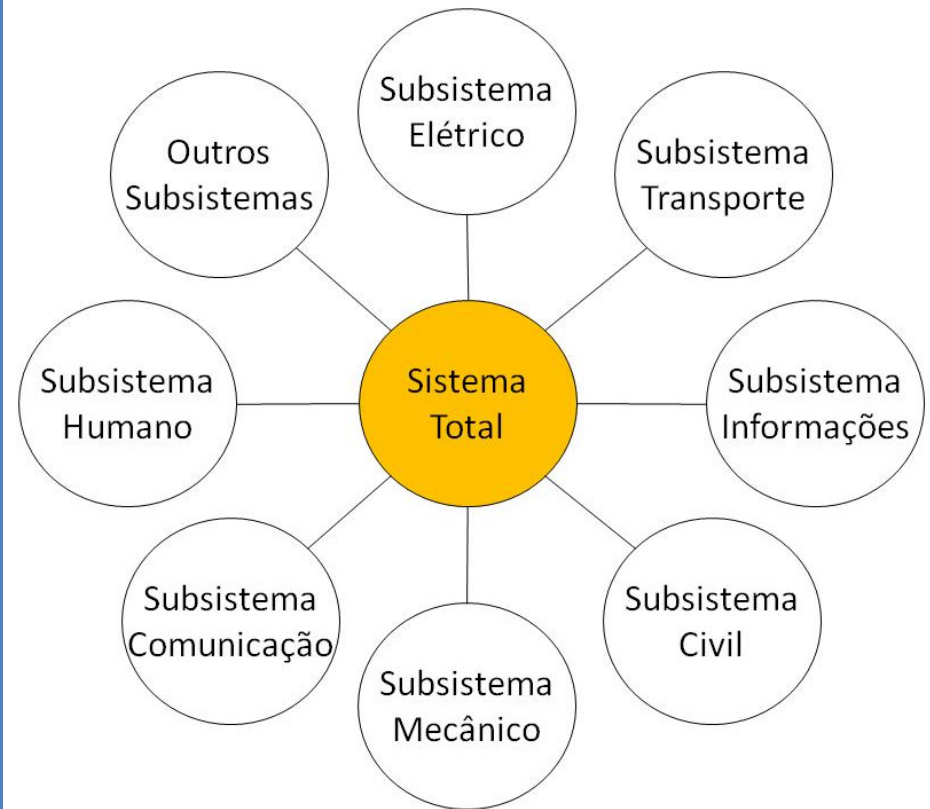
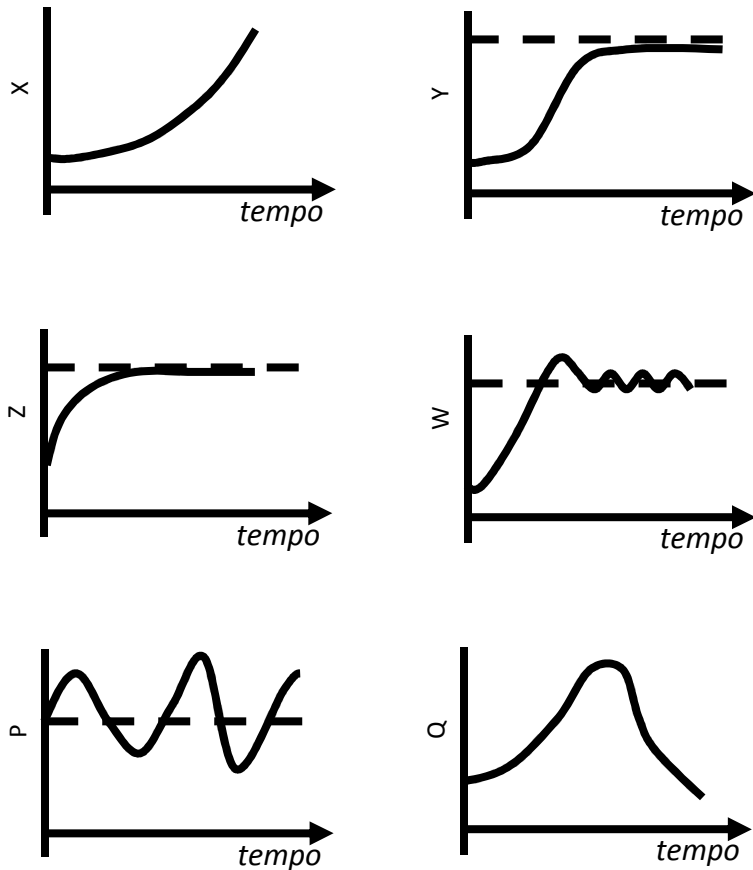
# Performance = F (Structure)



**component classification**

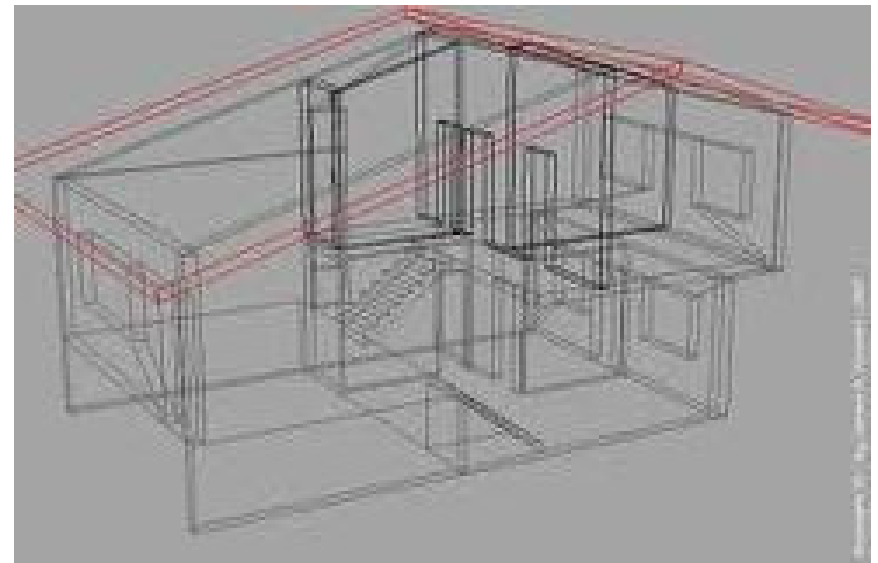
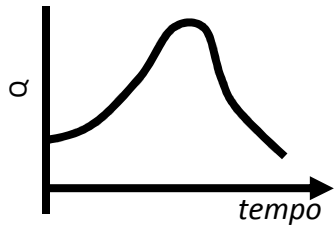
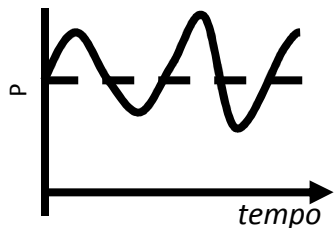
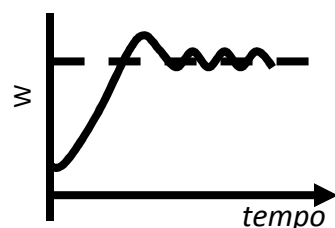
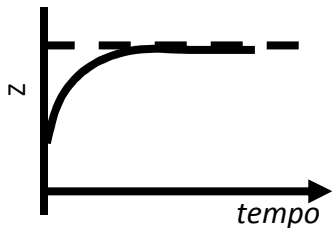
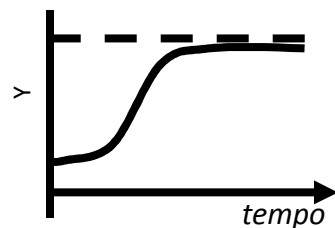
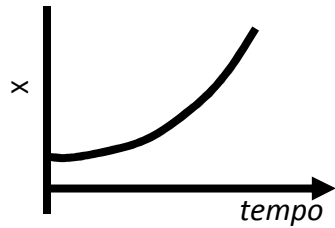


# Performance = F (Structure)



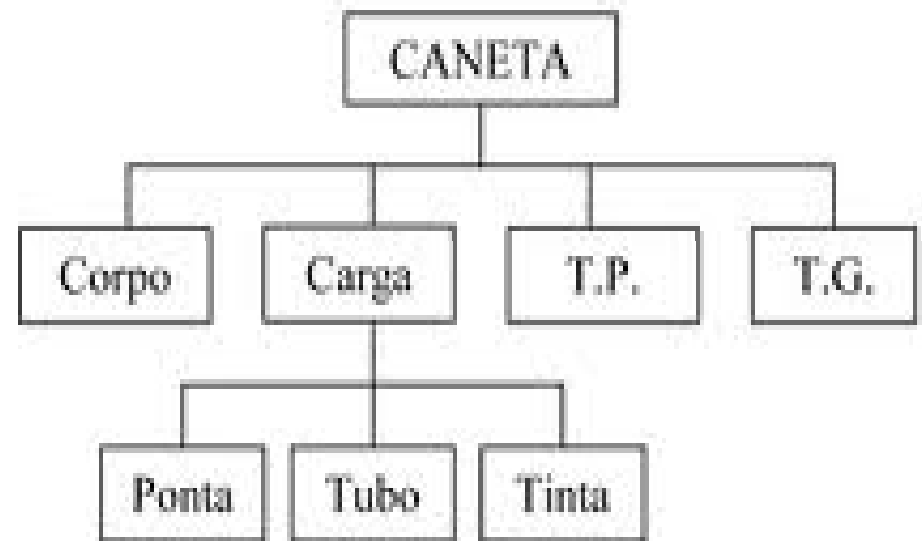
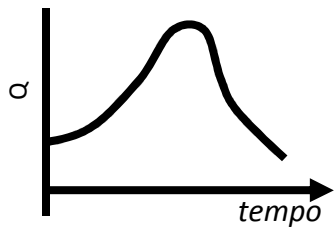
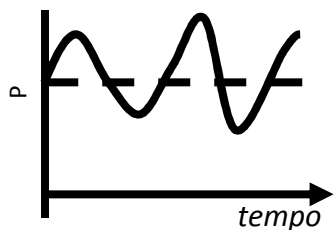
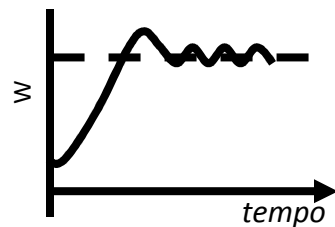
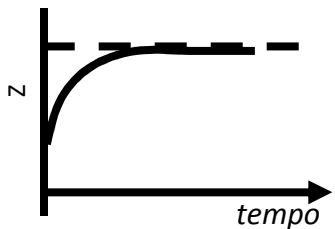
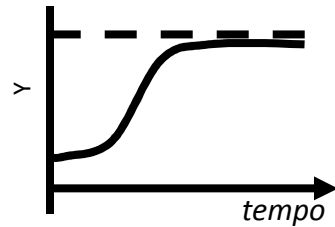
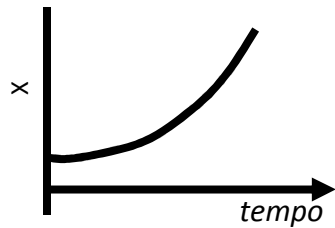
**subsystems diagram**

# Performance = F (Structure)



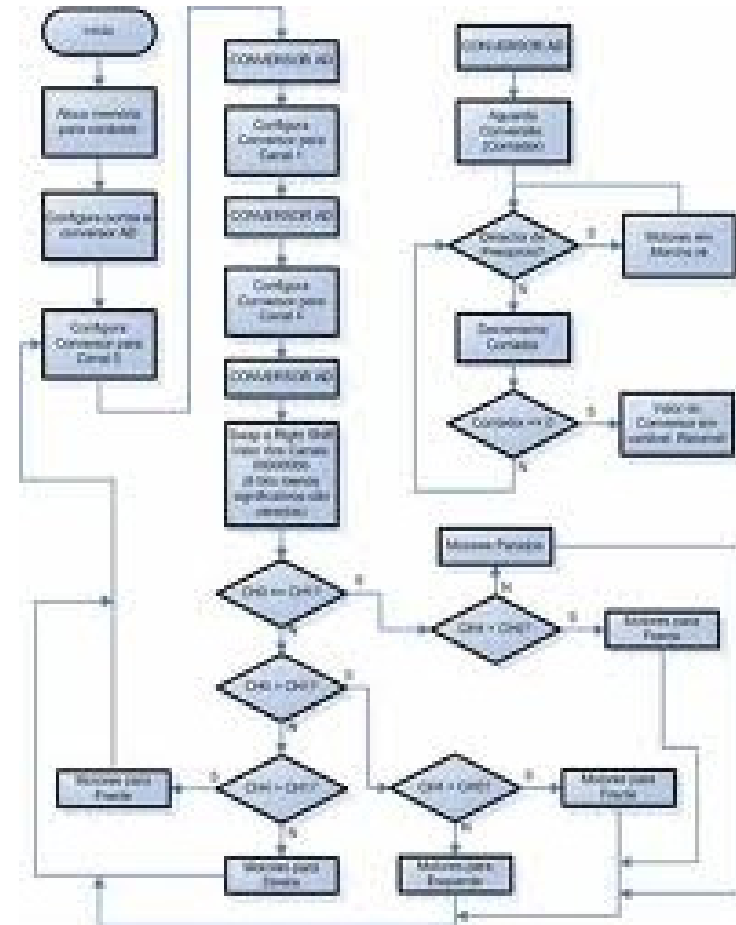
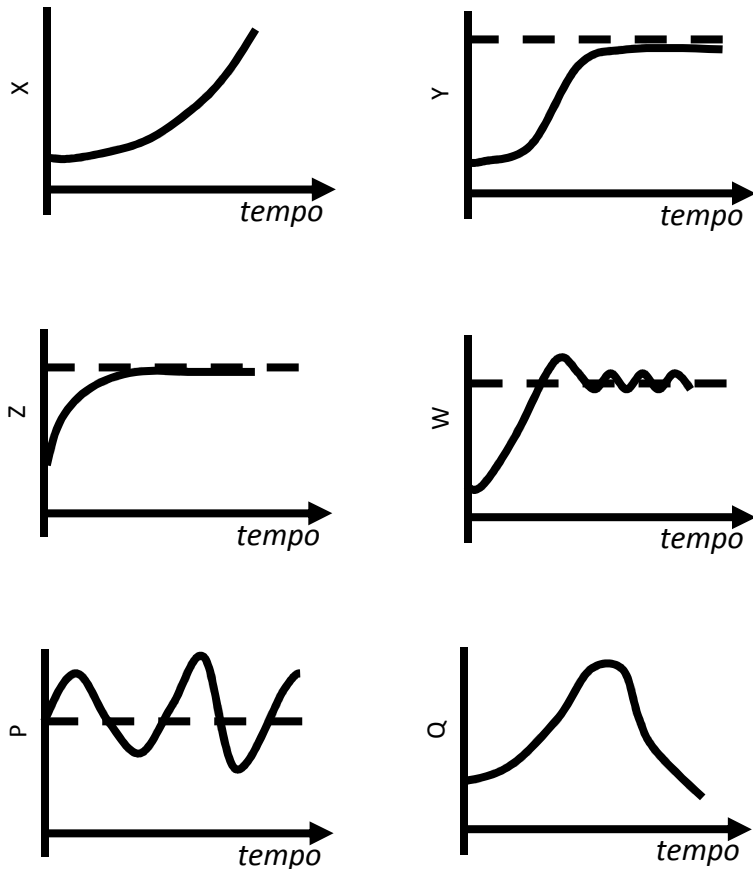
**facilities specification**

# Performance = F (Structure)



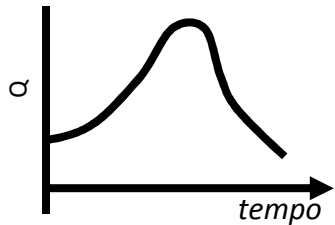
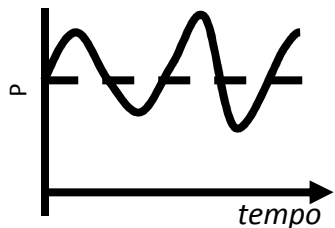
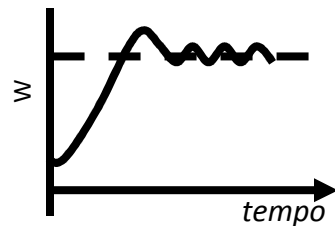
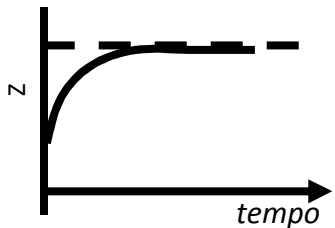
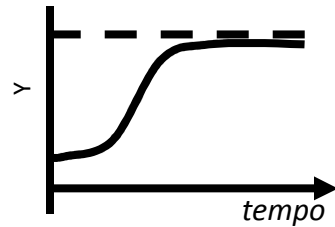
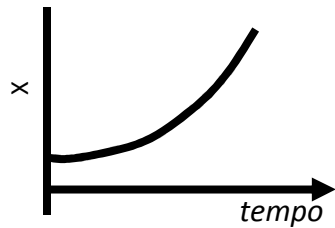
**product tree**

# Performance = F (Structure)



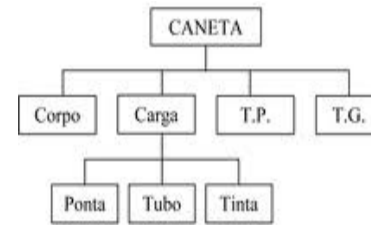
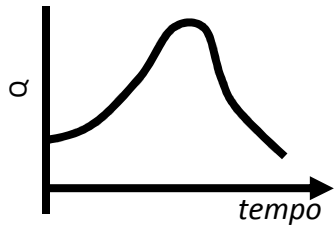
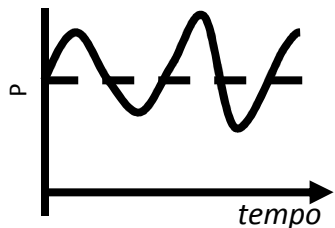
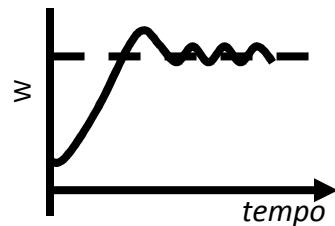
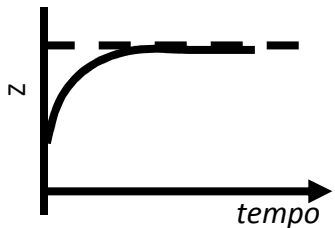
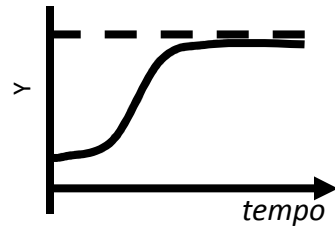
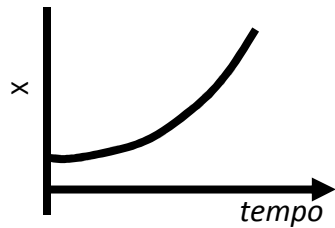
**(process) flow diagrams**

# Performance = F (Structure)



organograms

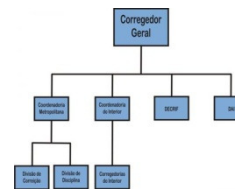
# Performance = F (Structure)



product tree



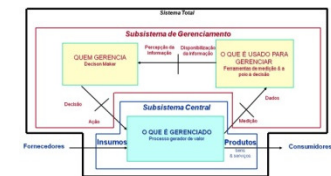
Causal loop diagrams with stocks and flows



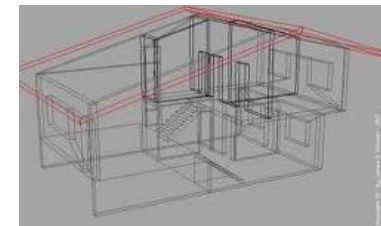
organogram



macro processes

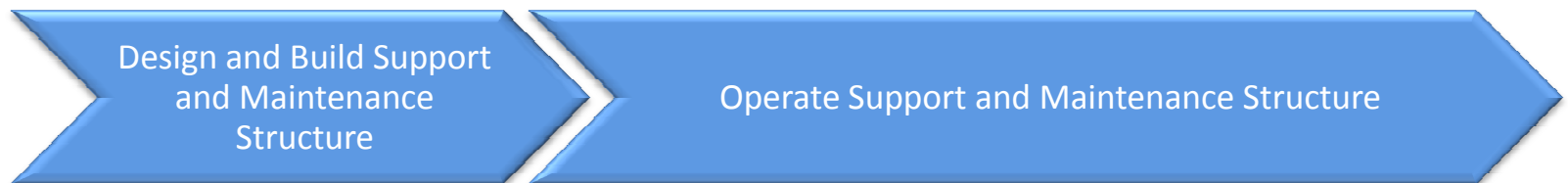
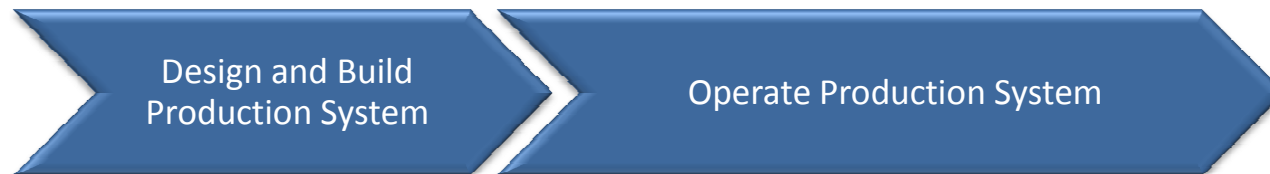


control architectures



facilities specification

# Systems Life Cycle



Source: Adapted from BLANCHARD, B. S. & FABRYCKY, W. J. (1998). **Systems Engineering and Analysis**. Third Edition. Prentice Hall, Upper Saddle River, New Jersey.



**ENGEFLUX**  
ENGENHARIA DE SISTEMAS



**PENSO**



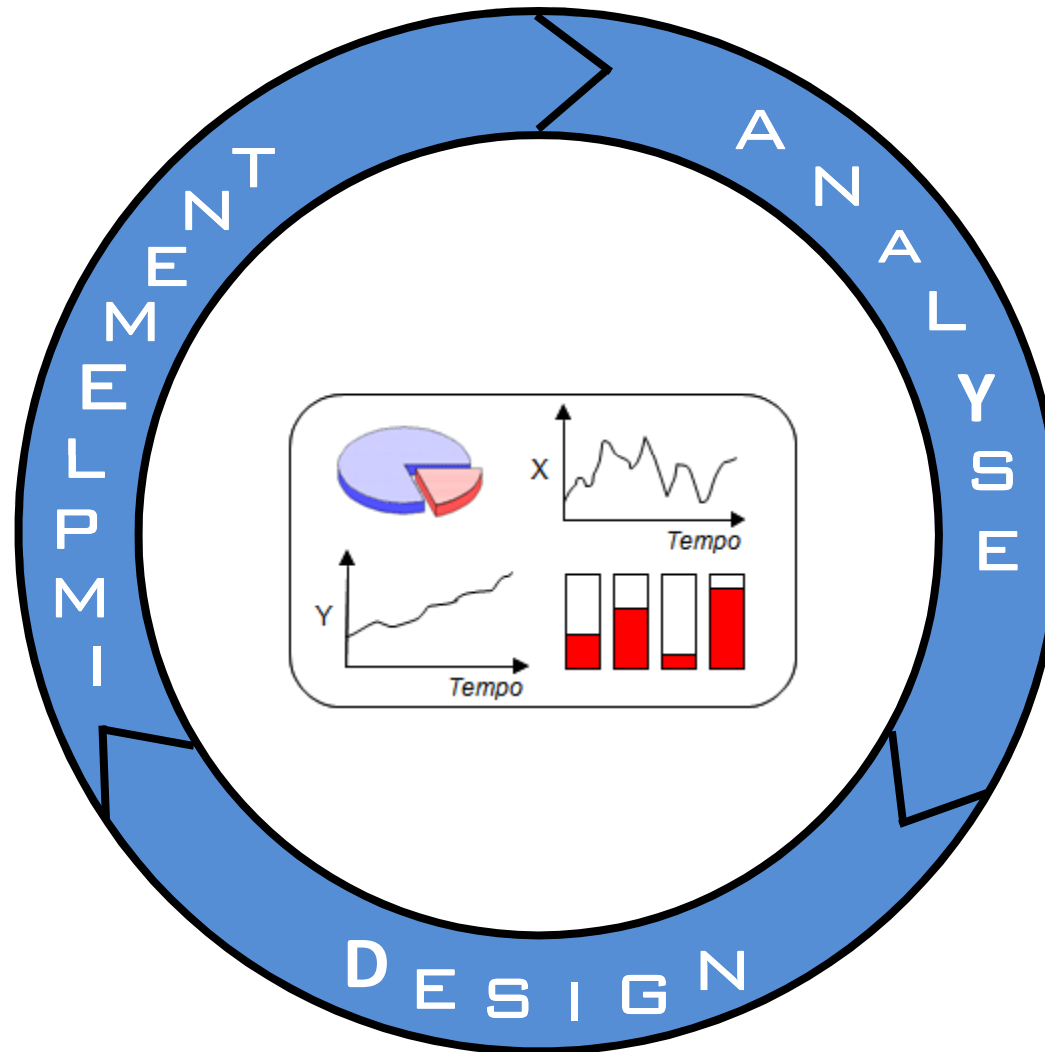
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MIT  
BABSON COLLEGE  
UNIVERSITY OF SÃO PAULO  
INCOSE  
SYSTEM DYNAMICS SOCIETY  
LEAN ENTERPRISE INSTITUTE



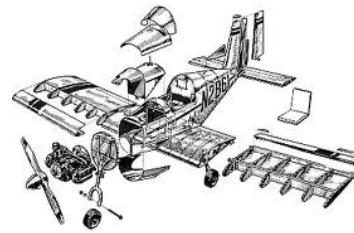
# PENSO

Processo de **Engenharia** de **Sistemas** **Organizacionais**

# PENSO: Analyse | Design| Implement



# Development versus Operation

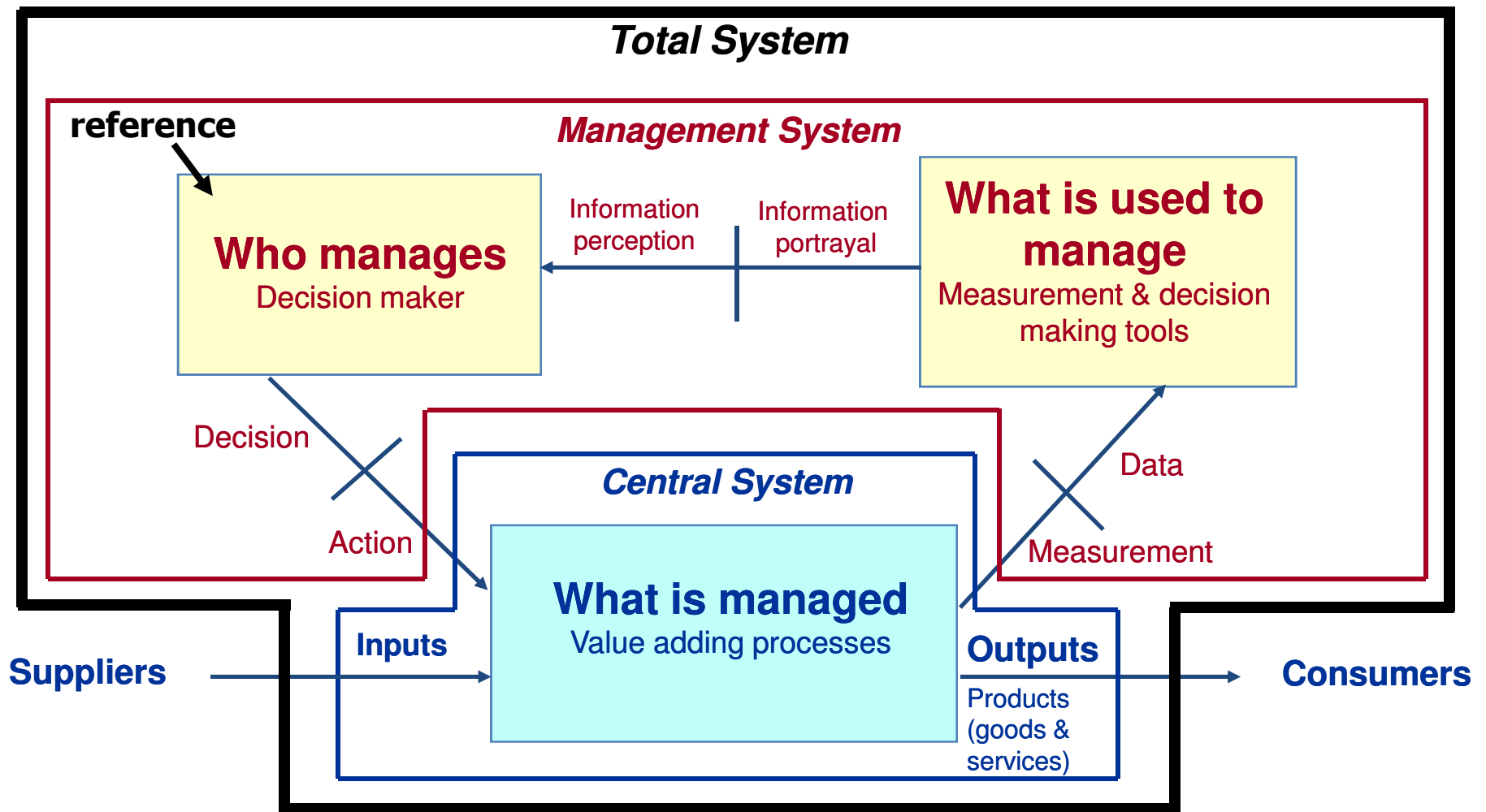


development



operation

# Organizational Systems Structure



Source: adapted from KURSTEDT, H. A. (2000). **Management Systems Theory, Applications, and Design**. Virginia Tech. Blacksburg, VA, EUA. Autor.

# How process flow is controlled?

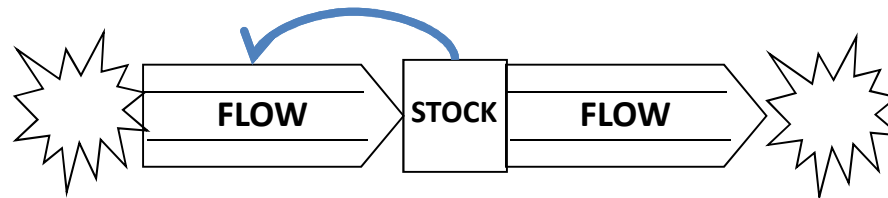
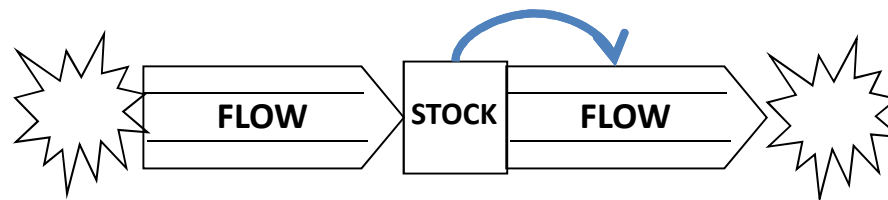
**PUSH**

versus

**PULL**

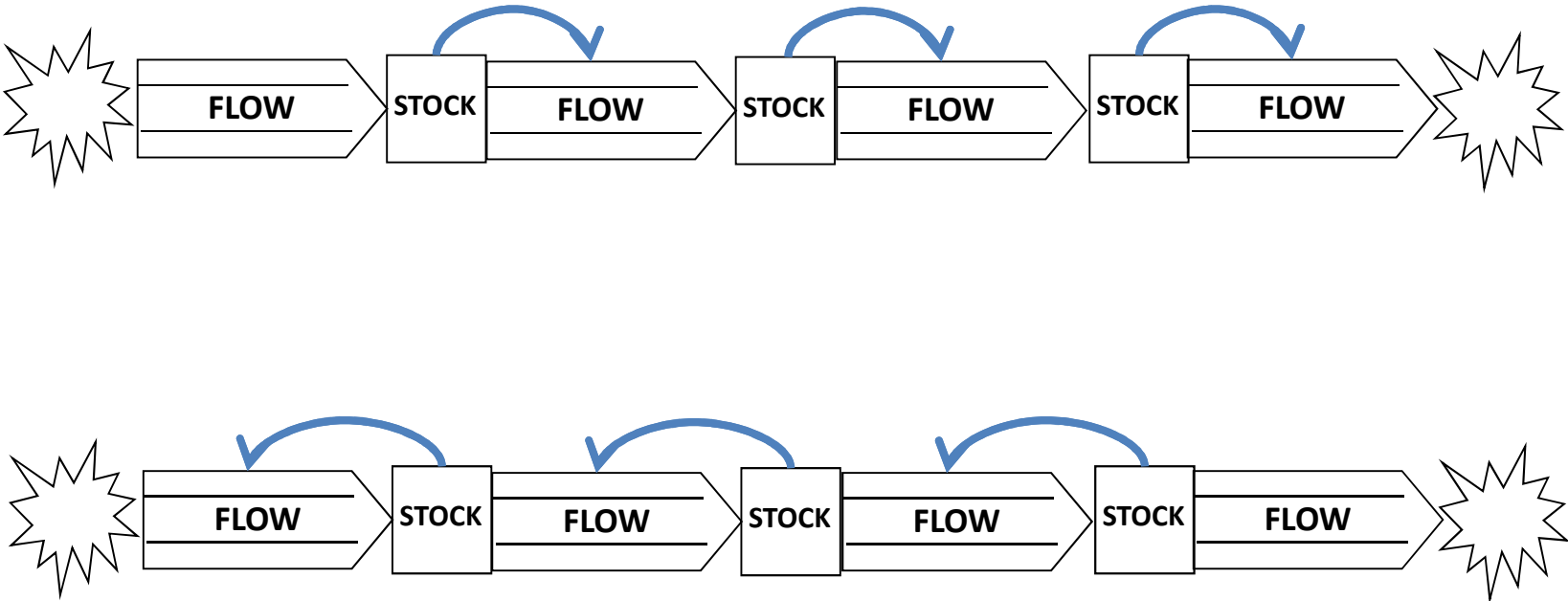
# How process flow is controlled?

**PUSH**

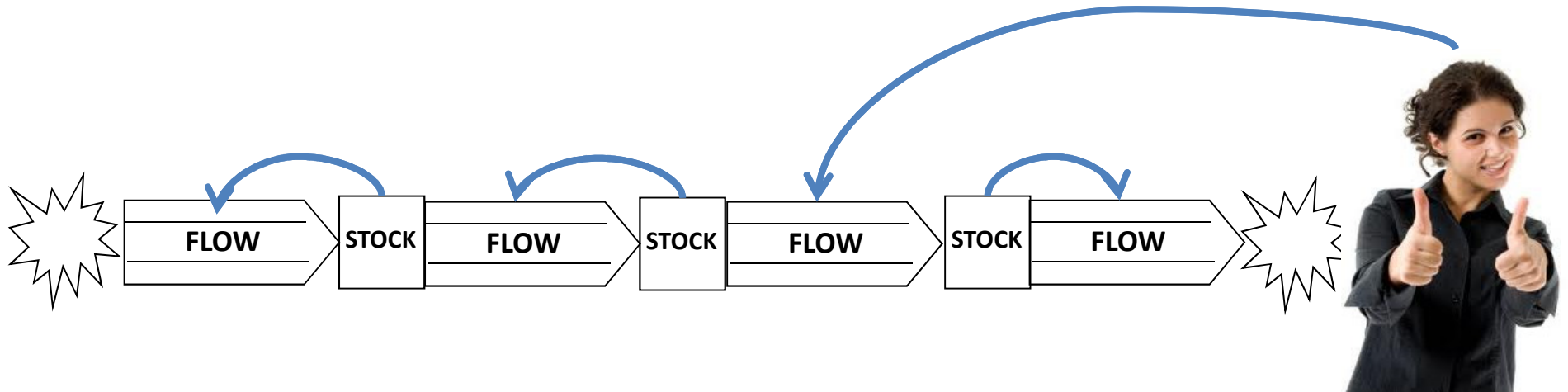


**PULL**

# How process flow is controlled?



# How process flow is controlled?





# Sustainable Development Challenge

## HIGHLIGHTS

OECD-FAO  
Agricultural Outlook  
2010-2019



2010

- ✓ 70% increase in food production by 2050
- ✓ Brazilian agricultural production is expected to increase 40% by 2019
  - Brazil will provide the biggest agricultural yield in the next decade

FONTE: FAO (Food and Agriculture Organization) e OCDE (Organization for Economic Co-operation and Development). (June 2010).

# Challenge: sustainable food and energy agriculture



Water & vinhaça irrigation



Manual harvesting



Mechanical harvesting



Biomass movimentation

# Challenge: sustainable food and energy agriculture



Logistics



Distillation columns

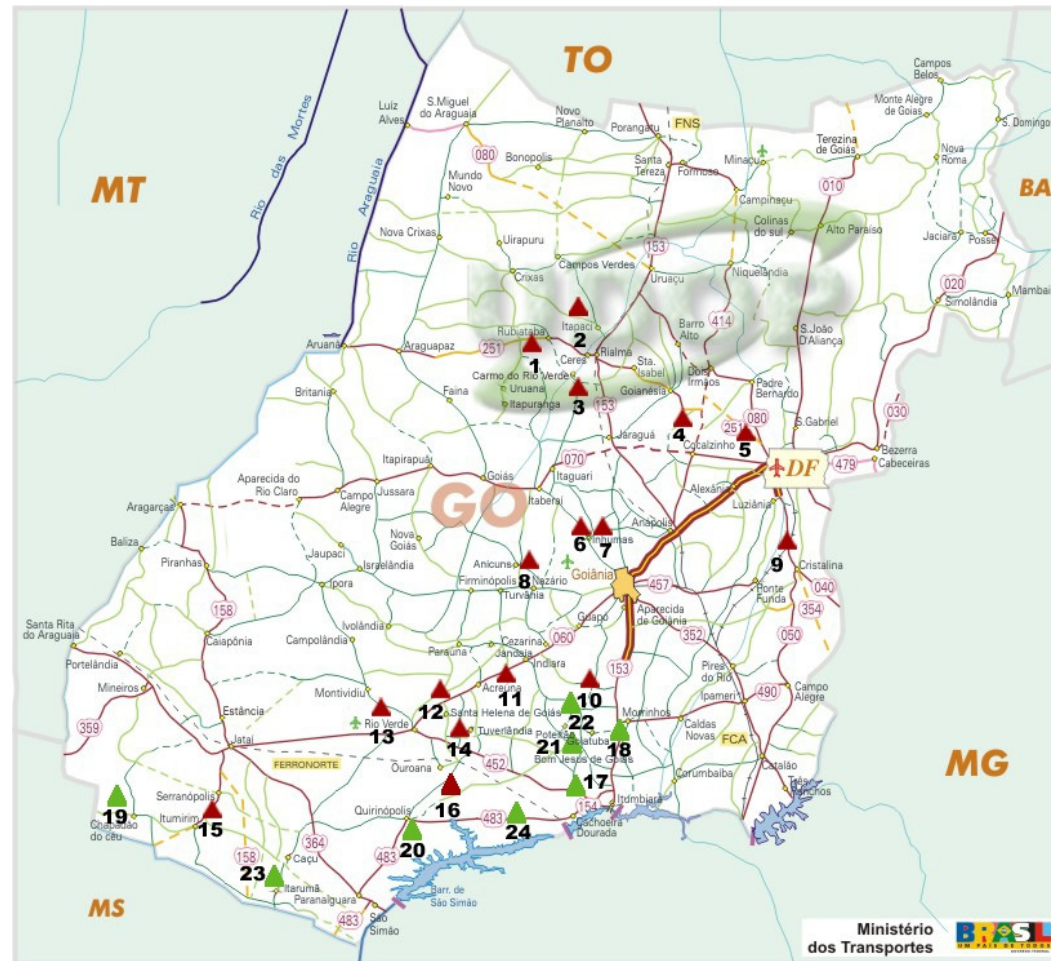


Fermentation containers



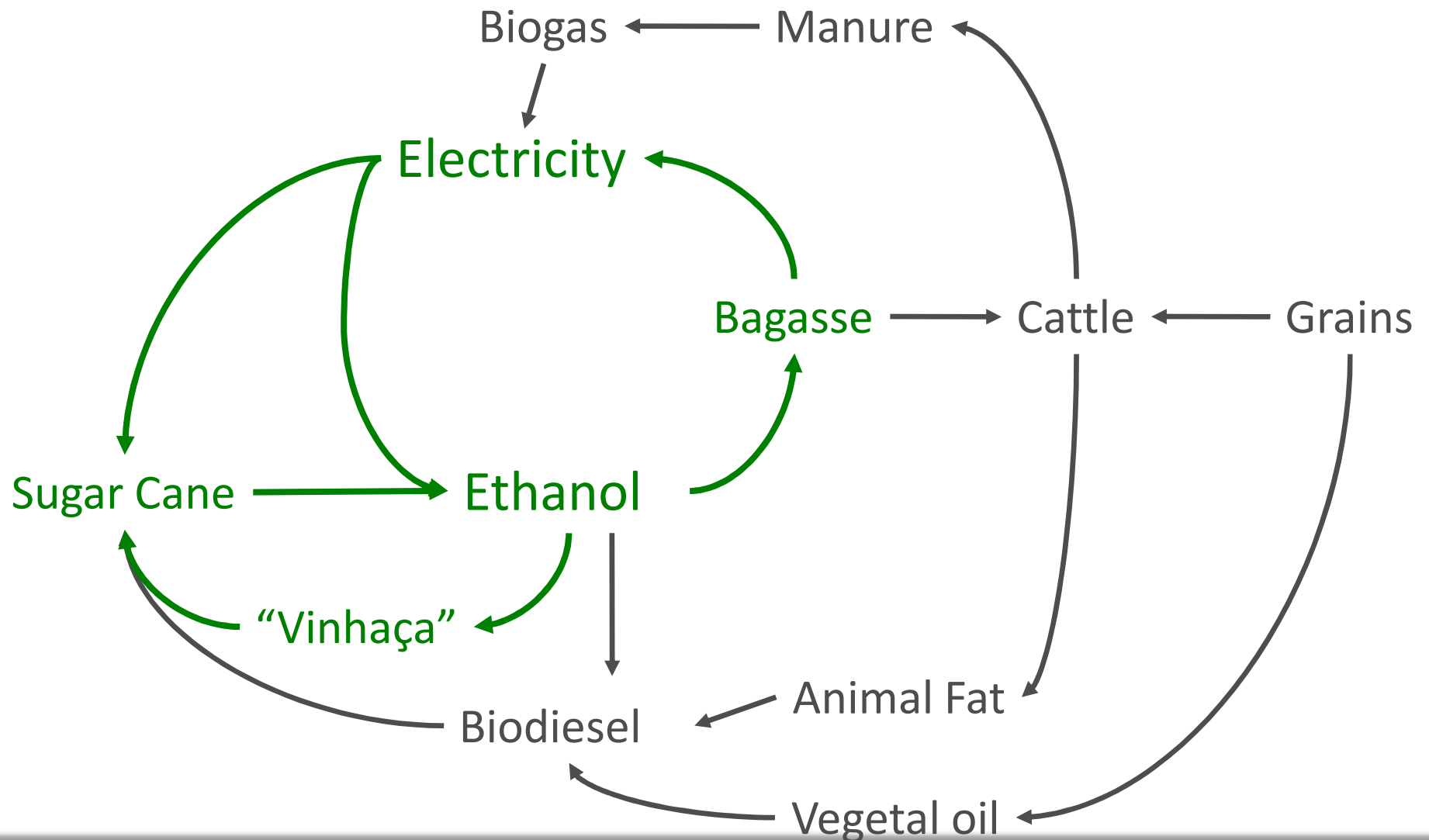
Ethanol storage

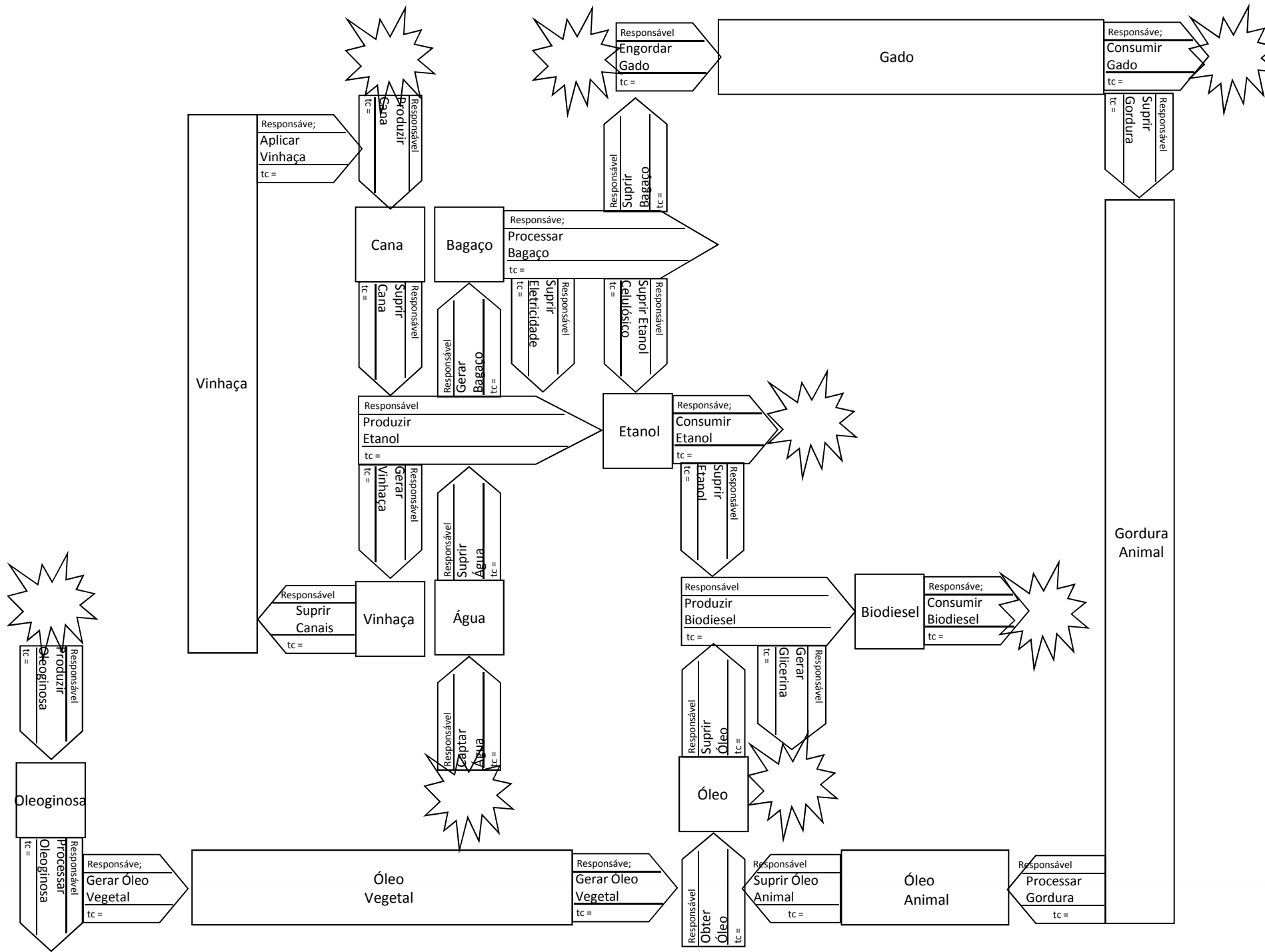
# Challenge: sustainable food and energy agriculture

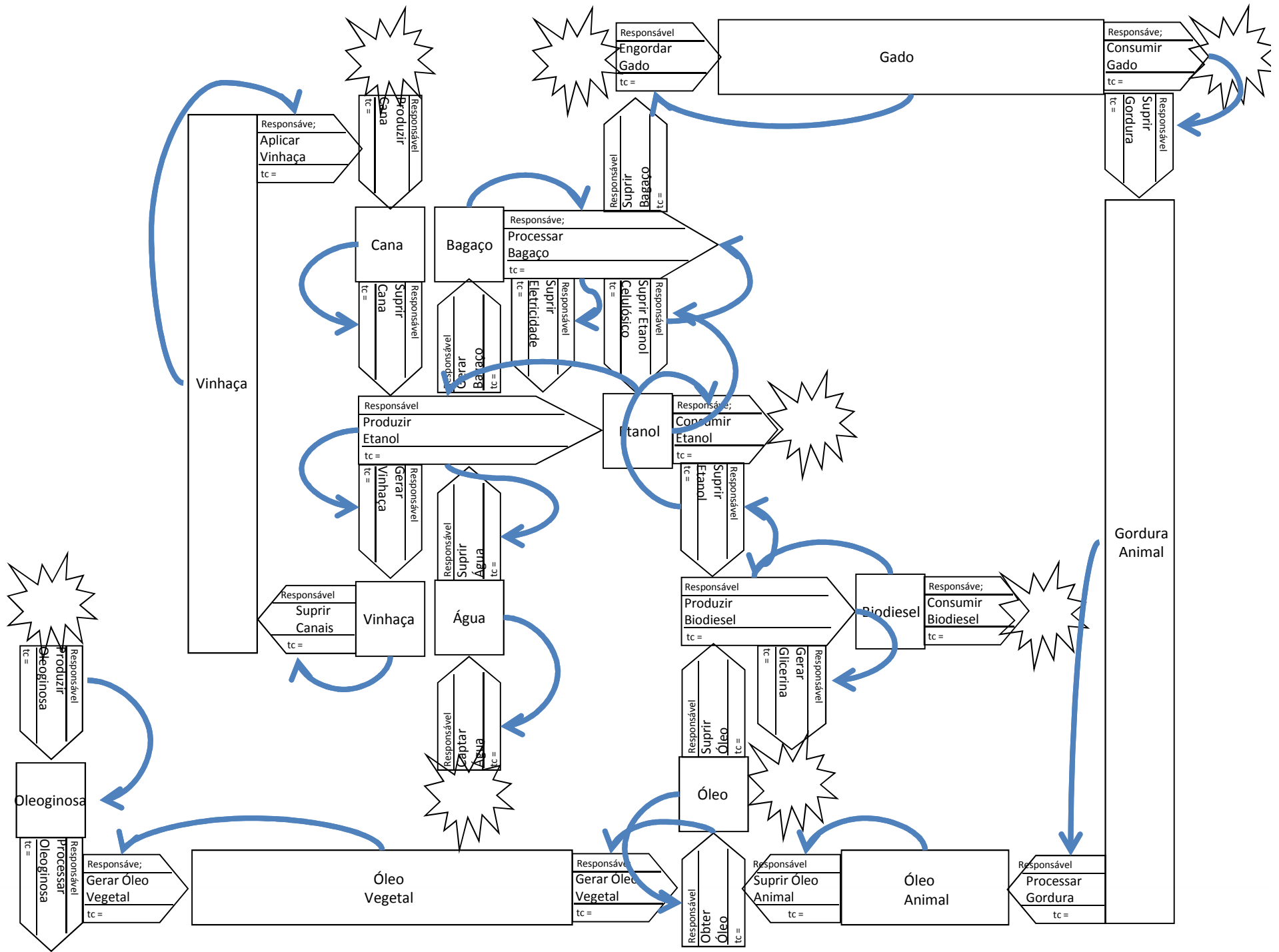


Fonte: UDOP (2004) – União dos Produtores de Bionergia ([http://www.udop.com.br/mapa/geral\\_mapa.php?estado=go](http://www.udop.com.br/mapa/geral_mapa.php?estado=go))

# Challenge: sustainable food and energy agriculture









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ENGENHARIA DE SISTEMAS

**PENSO**

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